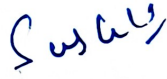


Lesson Plan

Name of the Assistant Professor : Dr. Susheela Rathee
Class and Section : BCom (F) 6th sem
Session : 2023-2024
Subject : Financial Management -II

| Month | Topic |
|------------|---|
| Jan 2024 | Financial planning, concept , types and process, capitalization , cost of capital, leverage analysis. |
| Feb 2024 | Capital structure theory and policy, meaning, importance and theories. Dividend theory and policy, models forms of dividend. |
| Mar 2024 | Working capital management, determinants inventory management , valuation of inventory. |
| April 2024 | Management of cash, motives of holding cash, cash management techniques, receivables management. |


Signature of the teacher

Lesson Plan

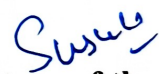
Name of the Assistant Professor : Dr. Susheela Rathee

Class and Section : M.Com (P)

Session : 2023-2024

Subject Management Accounting

| Month | Topic |
|-------------------|---|
| July, Aug 2023 | Introduction of management accounting ,functions,techniques, principles , scope , utility ,limitations ,role and responsibility. |
| Sep 2023 | budgetary control , limitations , performance and zero based budgeting |
| Oct 2023 | Marginal cost and breakeven analysis , advantages and limitations, and its applications |
| Nov 2023 | Decisions involving alternative choices,,evaluation process, specific management decisions,cost concepts associated with decision making. |


Signature of the teacher

Lesson Plan

Name of the Assistant Professor : Dr. Susheela Rathee
Class and Section : BCom (F)
Session : 2022-2023
Subject : Financial Management

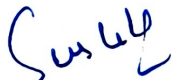
| Month | Topic |
|-------------------|---|
| July, Aug 2023 | Financial Management Approaches, Measures, Scope and Functions, Objectives of FM , Finance Function. |
| Sep 2023 | Analysis and interpretation of Financial Statements, Types of financial Analysis and their Techniques, Ration analysis with theory and practical. |
| Oct 2023 | Cash flow Statement Fund flow Statement |
| Nov 2023 | Capital budgeting and Capital Rationing with appraisal methods. |

Susheela
Signature of the teacher

Lesson Plan

Name of the Assistant Professor : Dr. Susheela Rathee
Class and Section : M.Com (P)
Session : 2023-2024
Subject Financial management

| Month | Topic |
|------------|---|
| Jan 2024 | Finance: Meaning, sources, organization and its functions , objectives of firm , Capital structure and its theories. |
| Feb 2024 | Cost of capital, meaning , importance , CAPM Model ,Leverage ,meaning and its types , Dividend policy ,types and approaches. |
| March 2024 | Capital budgeting , meaning, capital rationing , inflation and capital budgeting , decision tree analysis, working capital management , working capital, need and importance, its computation , working capital and banking policy. |
| April 2024 | Cash management system,introduction ,receivable management ,inventory management process and techniques. |


Signature of the teacher

Lesson Plan

Name of the Assistant Professor :

Dr. Susheela Rathee

Class and Section :

M.Com (F)

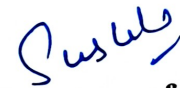
Session :

2023-2024

Subject :

Advertising and sales management

| Month | Topic |
|-------------------|--|
| July, Aug 2023 | Advertisement and introduction, legal, ethical and social aspects of advertising. Consumer behavior, Advertising planning and Objective setting. |
| Sep 2023 | Advertising Programme , Media planning , MediaMix, budgeting, Adveritiing agencies , history and current scenario of ad agency in india. |
| Oct 2023 | Personal selling, sales force management , compensation and motivation |
| Nov 2023 | Sales meeting , sales contests, sales quota , analysis of sales, cost and profitability. |



Signature of the teacher

Lesson Plan

Name of the Assistant Professor : Dr. Susheela Rathee
Class and Section : M.Com (F)
Session : 2023-24
Subject : Accounting Theory

| Month | Topic |
|-------------------------|---|
| July, August 2023 | Accounting theory : Nature, Scope , Approaches Accounting Standards: Objectives, Scope and Accounting Standard issued by ICAI. |
| September 2023 | IFRS, History , objectives and scope IASB, History, objectives and scope Valuation of assets and liabilities, depreciation policy |
| Oct 2023 | Revenue, expenses, gains and losses Inflation Accounting with practical problems, Mergers and Acquisitions, SEBI guidelines for takeover. |
| Nov 2023 | Corporate reporting , segment reporting, interim reporting |


Signature of the teacher

Lesson Plan

Name of Asst. Professor : Ms. Anu

Class and Section : B.Com 4th sem.

Session: 2023-2024

Subject: Banking and Banking Law.

Month

Topic.

Jan 2024

Banking System, Commercial Banks, Banking in India, Credit Creation, R.R Banks

Feb 2024

Reserve Bank of India
Monetary Policy in India

March 2024

Regulation of Interest Rate in India
Customer Relationship, Some special
Types of Bank Customers

April 2024

Negotiable Instruments
Rights and Liabilities of Parties
Endorsement of Negotiable Instruments

Anu Susheela

(Signature of Teacher)

Lesson plan (2023-24)

Name of Teacher - Dr. Sushela

Class -

M. com. (Pre.) 2nd Sem.

Subject -

Organisational Behaviour

Jan: - O.B. Concept, Relationship B/w OB & Mgt
Attitude, Perception, Learning, Personality,
Transactional Problems.

Feb: - Group Dynamics and Team Development
Group composition, group performance factor.

March: - Organisational Conflict dynamics and
Management

April: - Organisational Development, Need for change
Theories of planned changes
O.D. interventions.

Sushela

Lesson plan 2023-24

Name of Teacher - Dr. Sushela
class - M. Com. CFS 4th sem
Sub: - E. D. MCM - 2209

Jan: - E.D. concept Growth and Role
theories of entrepreneurial class, seed bank of
Entrepreneurship, Role of socio-economic environment

Feb: - theories of Entrepreneurship Schumpeter Duckes
and Walker's view of Entrepreneur, evolution of
Ent. in India, creation of Dream for Entrepreneurs.

March: - Skills for a New class of Entrepreneurs
The steps to identify process and venture
Feasibility Report and analysis, focus for
setting a small scale industry.

April: - formation of venture, External Environment
Economic, social and legal framework
venture capital sources and Documents required

Sushela