

### Lesson Plan

Name of the Assistant Professor: Dr. Susheela Rathee  
Class and Section: M.Com (F) 3<sup>rd</sup> Sem  
Session: 2025-2026  
Subject: Contemporary Issues in Commerce

Month	Topic
July/August 2025	Corporate Social Responsibilities; Dimensions and Areas of Corporate Social Responsibilities including Practices by Indian Corporates; Corporate Governance including Practices in India; Foreign Direct Investment (FDI) and its Concepts; Revision/ Test/ Assignment
September 2025	FDI in Retail Sector; Balance of Payments and its Concepts; Marketing Concepts and its Challenges and Issues; Customer Relationship Management; Loyalty Measurement; Revision/ Test/ Assignment
October 2025	Service Marketing; Service Quality Models; Social Accounting; Human Resource Accounting (HRA) and its practices in India; Rural Marketing; Strategies for Rural Marketing; Revision/ Test/ Assignment
November 2025	Green Marketing; Business Ethics; GST; GST Council; GST Network; Registration; State Compensation Mechanism Revision/ Test

*Susheela*

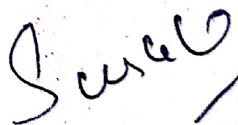
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### Lesson Plan

Name of the Assistant Professor: Dr. Susheela Rathee  
Class and Section: M.Com (P) 1<sup>st</sup> Sem  
Session: 2025-2026  
Subject: Organizational Behavior

Month	Topic
July/August 2025	Organizational Behavior; Approaches to organizational behavior; Challenges and its Opportunities; Personality; Personality Traits; Psycho Analytical Theory; Social Learning Theory; Personality traits influencing organizational behavior; Revision/ Test/ Assignment
September 2025	Learning- its overview and related concepts; Theories of learning; Social Cognitive; Organizational behavior learning; Attitude; Components; Formation; and Changing of Attitude Revision/ Test/ Assignment
October 2025	Perception; Factors influencing perception; Perception distortion; Perception implications for Managers; Group Behavior and its related concepts; Group dynamics; Group development and its composition; Group cohesiveness; Revision/ Test/ Assignment
November 2025	Organizational conflicts; functional and dysfunctional aspects of organizational conflicts; resolution of conflicts; Organizational change; forces of organizational change; Planned change; Revision/ Test

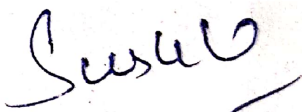
  
Signature of the teacher



### Lesson Plan

Name of the Assistant Professor : Dr. Susheela Rathee  
Class and Section : BCom (F) 5th sem  
Session : 2025-2026  
Subject : Financial Management

Month	Topic
July/August 2025	Financial Management Approaches, Measures, Scope and Functions, Objectives of FM , Finance Function. Ratio Analysis. Revision, Types of Finance Function.
September 2025	Analysis and interpretation of Financial Statements, Types of financial Analysis and their Techniques, Ration analysis with theory and practical. Test
October 2025	Cash flow Statement; Fund flow Statement Test
November 2025	Capital budgeting and Capital Rationing with appraisal methods Revision.

  
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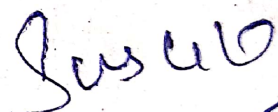
Name of the Assistant Professor : Dr. Susheela Rathee

Class and Section : M.Com (F)

Session : 2025-2026

Subject : Accounting Theory

Month	Topic
July 2025	Accounting theory : Nature, Scope , Approaches Accounting Standards: Objectives, Scope and Accounting Standard issued by ICAI. Revision
August 2025	IFRS, History , objectives and scope IASB, History, objectives and scope Valuation of assets and liabilities, depreciation policy
September 2025	Revenue, expenses, gains and losses Inflation Accounting with practical problems, Mergers and Acquisitions, SEBI guidelines for takeover. Revision
October/November 2025	Corporate reporting , segment reporting, interim reporting Revision

  
Signature of the teacher